Senator Barbara Mikulski, Chairman Senator Richard Shelby, Ranking Member Senate Appropriations Subcommittee on Commerce, Justice, Science, and Related Agencies Dirksen Senate Office Building Washington D.C. 20510

June 2, 2009

Dear Chairman Mikulski and Ranking Member Shelby:

Representing the business leaders of the U.S. export community, we have an urgent issue to bring to your attention – the funding for the U.S. Commercial Service (USCS) in the Commerce, Justice, Science and Related Agencies Appropriations Subcommittee. Immediate relief must be found for the current USCS budget shortfall which threatens to seriously curtail operations.

Although the President's FY2010 budget reflects an increase over FY2009, this is not sufficient to prevent layoffs and possible Commercial Service post closings in 2010. American business and American workers need a stronger and larger export promotion program.

We respectfully request that you allocate an additional \$20 million to the current amount allocated for the USCS in the FY10 Budget.

Congress has recently allocated substantial new resources for "smart diplomacy" by adding over 1100 Foreign Service officers at the State Department and the U.S. Agency for International Development (AID). Yet the Commercial Service, which is the agency that helps U.S. small businesses find export markets through its domestic operations and represents U.S. business interests abroad, remains underfunded.

It is critical that, at this time, the agency charged with sustaining our international economic participation not be overlooked. The USCS has a proven record of job creating results. In 2008, the USCS assisted U.S. firms successfully conclude \$70 billion in documented export sales to more than 200 markets. These exports supported or created many U.S. jobs that pay, on average, 15 percent higher wages than non-export jobs.

Growth in U.S. exports is essential to promote economic recovery at home and, without USCS assistance, many U.S. small companies will simply be unable to participate in global markets. Thank you for your consideration.

Sincerely,

National Association of Manufacturers (NAM)U.SEIU.S. Chamber of Commerce (USCC)U.SUNational Foreign Trade Council (NFTC)Sm SiBusiness Council for International Understanding (BCIU)

U.SEmergency Committee for American Trade (ECAT) U.SU.S. Council for International Business (USCIB) Sm Small Business Exporters' Association (SBEA) BCIU) **cc:** Senator Daniel Inouye Senator Patrick Leahy Senator Herb Kohl Senator Byron Dorgan Senator Dianne Feinstein Senator Jack Reed Senator Frank Lautenberg Senator Ben Nelson Senator Mark Pryor Senator Judd Gregg Senator Mitch McConnell Senator Kay Bailey Hutchison Senator Sam Brownback Senator Lamar Alexander Senator George Voinovich Senator Lisa Murkowski

Congressman Allan Mollohan, Chairman Congressman Frank R. Wolf, Ranking Member House Appropriations Subcommittee on Commerce, Justice, Science, and Related Agencies H-309 Capitol Washington, DC 20515

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